## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): January 09, 2023

## Cytokinetics, Incorporated

(Exact name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 000-50633 (Commission File Number) 94-3291317 (IRS Employer Identification No.)

350 Oyster Point Boulevard South San Francisco, California

South San Francisco, California (Address of Principal Executive Offices) 94080 (Zip Code)

Registrant's Telephone Number, Including Area Code: (650) 624-3000

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

	Trading	
Title of each class	Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value	СҮТК	The NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01 Regulation FD Disclosure.

Cytokinetics, Incorporated is furnishing with this Current Report on Form 8-K a copy of its current corporate presentation slides. The information in these slides shall not be deemed "filed" for purposes of the Securities Exchange Act of 1934, as amended, nor shall it be incorporated by reference in any filing under the Securities Exchange Act of 1934, as amended, or the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) 99.1 <u>Corporate Presentation</u>.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### CYTOKINETICS, INCORPORATED

Date: January 09, 2023

By: /s/ John Faurescu

John Faurescu, Esq. Vice President, Corporate Legal & Assistant Secretary



# empowering muscle empowering lives

Sarcomere directed therapies





## Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the "Act"). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements express or implied related Cytokinetics' research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or amyotrophic lateral sclerosis (ALS); projections regarding the size of the addressable patient population for omecamtiv mecarbil, aficamten or reldesemtiv, Cytokinetics' commercial readiness for omecamtiv mecarbil, the likelihood and/or timing of regulatory approval for our new drug application for omecamtiv mecarbil or any future new drug application for any of our other drug candidates; the timing of a second interim analysis of COURAGE-ALS, the timing of commencement of a second phase 3 clinical trial of aficamten as a monotherapy in patients with obstructive HCM, the timing of commencement of a phase 3 clinical trial of *afficianten* in nonobstructive HCM, our ability to fully enroll or to announce the results of any of our clinical trials by any particular date; Cytokinetics' cash expenditures or runway; the results of any of our interactions with the FDA or any other regulatory authority regarding omecantiv mecarbil or any of our other drug candidates; the properties, potential benefits and commercial potential of *aficanten, omecantiv mecantil, relaesentiv* and Cytokinetics' other drug candidates, Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics' drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics' drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics' ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics' drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics' drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics' business, investors should consult Cytokinetics' filings with the Securities and Exchange Commission (the "SEC").



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# **Our Mission**

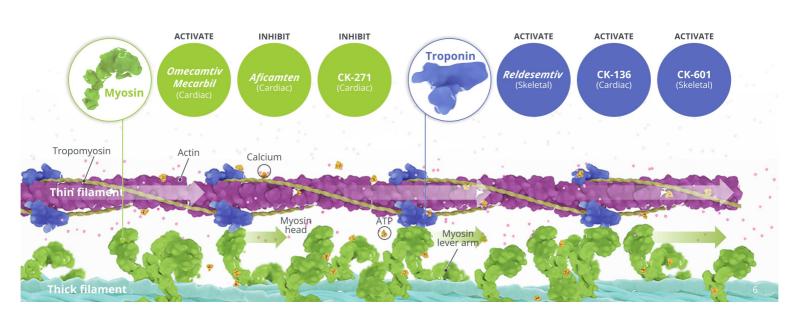
To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.



Achieve regulatory approvals for at least two drugs arising from our pipeline Build commercial capabilities to market and sell our medicines reflective of their innovation and value VISION 2025 Generate sustainable and growing Our vision is to be the revenues from product sales leading muscle biology biopharma company that meaningfully improves the lives of patients with diseases of impaired muscle function through access to our Leading with Science, Delivering for Patients Double our development pipeline to pioneering medicines include ten therapeutic programs As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do. Expand our discovery platform to muscle energetics, growth and metabolism Be the science-driven company people want to join and partner with C Not for Promotional Use, For Investors Only Cytokinetics OVERVIEW

# Sarcomere Directed Drug Development

## The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables myocytes to contract and generate force



# Pipeline of Novel Muscle-Directed Drug Candidates



# Key Priorities in 2023

	d advance <b>broad development program</b> trategy for <i>aficamten</i>
Engage with FDA ahead of February 28 <b>PDUFA date</b> for <i>omecamtiv mecarbil</i>	Continue execution of <b>COURAGE-ALS</b> and OLE
Advance <b>early-stage pipeline</b> of contractility drug candidates	<b>Expand research</b> beyond contractility to muscle energetics, growth and metabolism



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**Cardiac Muscle** 

*Cardiovascular Franchise Strategy Aficamten Omecamtiv Mecarbil* 

Cytokinetics

Omecamtiv mecarbil and aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

# Cardiovascular Franchise Strategy



## Go-to-Market Synergies for *Aficamten & Omecamtiv Mecarbil*

	Sales Team	Given target overlap, leveraging same sales team	
	Commercial Support Functions	Utilize resources across brands (e.g., access, analytics,)	Significant → Cost
	Medical Affairs	MSs qualified to cover both HFrEF and HCM	Savings
	Corporate Support Functions	Avoid costs of duplication (IT, Finance, HR,)	
Cytokine	tics	Not for Promotional Use, For Investors Only OVERVIEW CARDIAC MUSCLE SKELETAL MUSCLE CORPORATE PROFILE	10

# Limited Incremental Cost For Future U.S. CV Launches

## **Building Today ...**

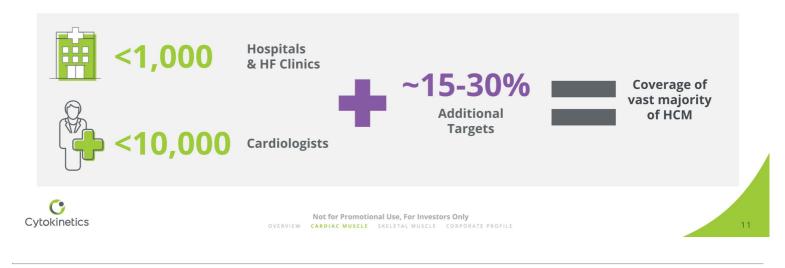
To optimize value capture for potential launch of *omecamtiv mecarbil* 

• Building deep, long-term relationships

## ... To Lead Tomorrow

To support future launches and establish Cytokinetics as a CV leader

• Significant overlap between HFrEF and HCM



# Gated Build of Commercial Infrastructure

First line field managers

Commercial learning &

Sales representatives

Sales operations

development

Cardiovascular franchise commercial team comprised of 75, with 10 dedicated to omecamtiv mecarbil

### 2/3 of hiring to occur after potential approval



### Activities initiated upon key de-risking events

Underway Pre-NDA filing Market access Pricing strategy Distribution approach Payer engagement Brand strategy Sales force planning



#### **Initiated upon NDA acceptance** Launch campaign Commercial training PIE deployment (payers)

Technology build Omnichannel execution



#### **Initiated upon FDA approval** Media purchases Patient support programs

Patient support programs

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2/3 of hires

post-approval

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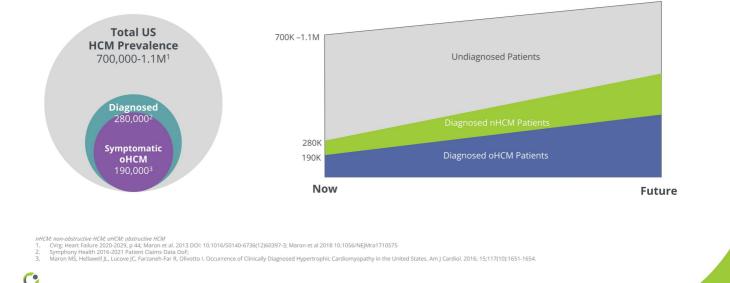
# Aficamten

Cytokinetics

Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

### **Current US HCM Prevalence**

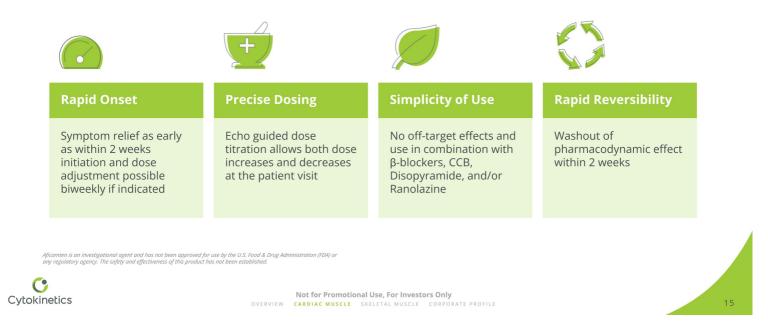
#### **Growing HCM Prevalence**



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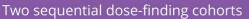
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# *Aficamten*: Aspirational Target Profile Potential next-in-class cardiac myosin inhibitor

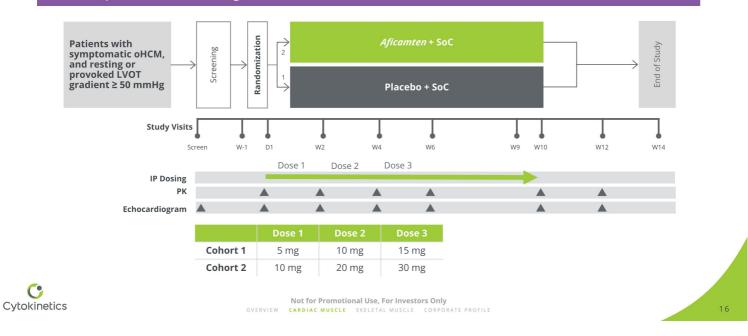




Patients with symptomatic oHCM on background therapy excluding disopyramide



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# REDWOOD-HCM: Efficacy



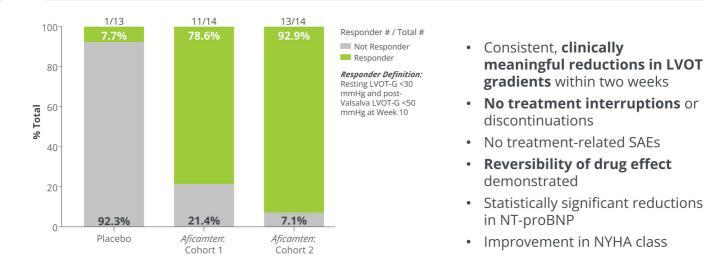
Results published in *JACC* in January 2023



# Response Rates on Treatment with *Aficamten*



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Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy" Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

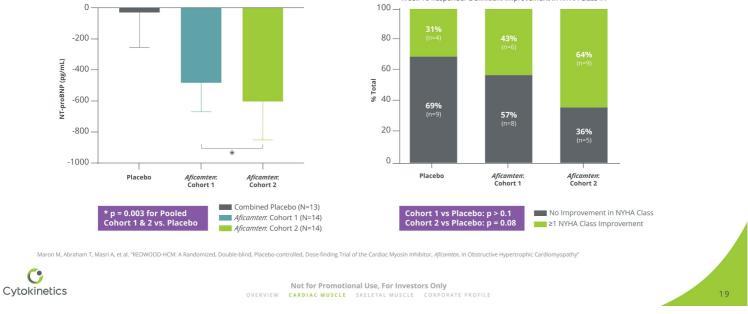


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Change from Baseline NT-proBNP to Week 10



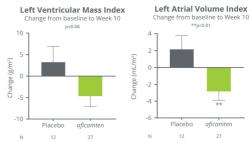


## Improved Cardiac Structure and Diastolic Function Cohorts 1 & 2: Early signs of improvement in cardiac structure and myocardial relaxation



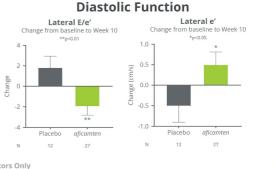
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## **Cardiac Structure**



Treatment with *aficamten* for 10 weeks resulted in:

- Significant reduction in left atrial volume index
- Trend towards a **reduction in LV mass index**
- Improved diastolic function
  - reduction in lateral E/e' (p<0.01)
  - increase in lateral e' (p<0.05))





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REDWOOD-HCM: Cohort 4

Patients with symptomatic nHCM on background therapy

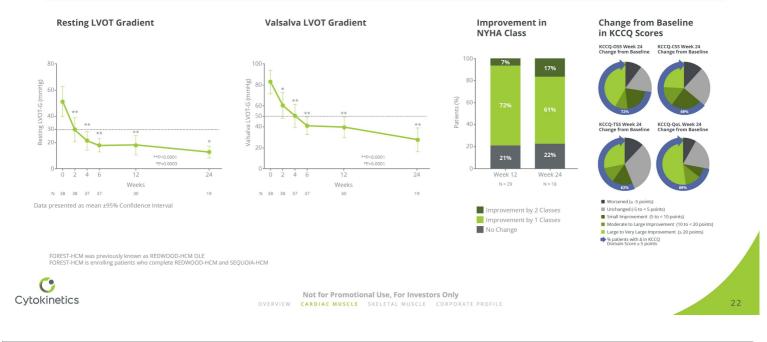


### Patient enrollment completed in Q4 2022; results expected 1H 2023



## FOREST-HCM: Open Label Extension Initial data through 24 weeks shows improvement in LVOT-G, NYHA class, KCCQ

Treatment was well-tolerated: one temporary discontinuation, one temporary down-titration (neither related to treatment)







- REDWOOD-HCM → 2 SAEs reported in 41 *aficamten*treated patients from Cohorts 1,2 and 3 (10-weeks of treatment)
  - None were related to *aficamten* treatment per investigator assessment.
- No imbalance in adverse events between *aficamten* and placebo treated arms
- No treatment interruptions or discontinuations.
- No patients met the "stopping criteria" of LVEF < 40%
- Transient decrease in LVEF < 50% occurred in 2 of 41 aficamten-treated patients



- + FOREST-HCM  $\rightarrow$  3 SAEs reported out of 42 patients with up-to 6-months of treatment
  - None were related to *aficamten* treatment per investigator assessment.
- No treatment interruptions or discontinuations.
- No patients met the "stopping criteria" of LVEF < 40%
- Transient decrease in LVEF < 50% occurred in 1 of 42 *aficamten*-treated patients



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# SEQUOIA-HCM: Phase 3 Trial



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### Plan to enroll at >100 sites in US, Europe and Asia\*\*

Primary endpoint: Change in pVO, by **CPET from baseline to Week 24** 

Secondary objectives include measuring change in KCCQ & improvement in NYHA class at week 12 and 24

Enrolling 270 patients treated with standard of care with:

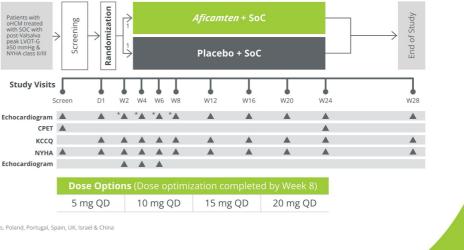
- resting LVOT-G ≥30 mmHg,
- post-Valsalva LVOT-G ≥50 mmHg,
- NYHA Class II or III,
- exercise performance <80% predicted

Individualized dose up-titration based on echocardiography: LVEF ≥55%, post-Valsalva LVOT-G ≥30 mmHg

SOC: standard of care \* Focused echocardiogram \*\* Plan to enroll in US, Italy, France, Germany, Czech Republic, Denmark, Hungary, Netherlands, Poland, Portugal, Spain, UK, Israel & China \*\* Plan to enroll in US, Italy, France, Germany, Czech Republic, Denmark, Hungary, Netherlands, Poland, Portugal, Spain, UK, Israel & China



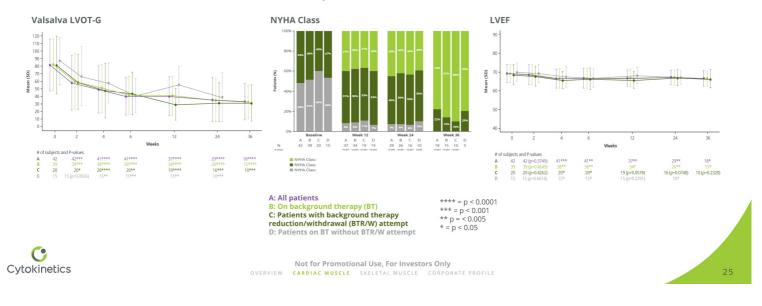
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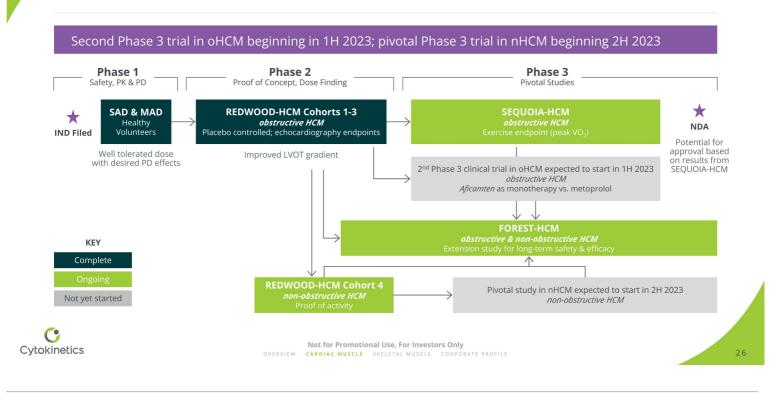


Initial FOREST-HCM data on reduction/withdrawal of background medications supports monotherapy trial

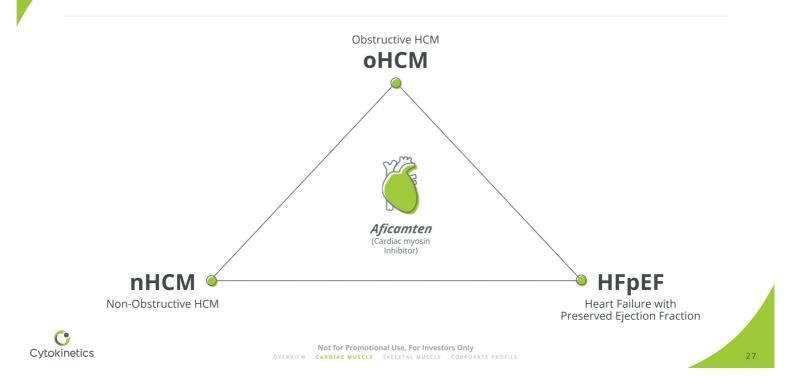
#### **Reduction or Withdrawal of Standard of Care Therapies**



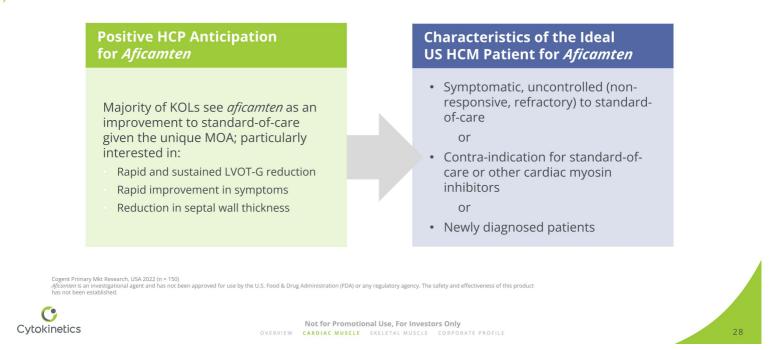
# Aficamten: Clinical Development Plan for HCM



## Novel Approach May Address Multiple Unmet Patient Needs

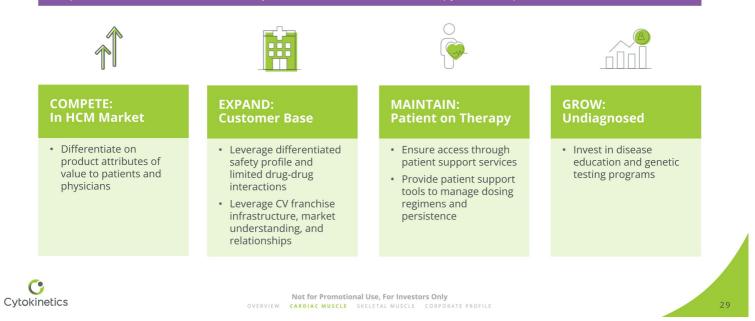


## Aficamten: Targeting Patients with Unmet Need



# Aficamten: Brand Strategy

### Aspirational Brand Goal: Establish *aficamten* as foundational therapy for HCM patients



## Aficamten: Market Access Strategy





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Omecamtiv mecarbil is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

## Omecamtiv Mecarbil: Current Status

Advisory Committee Conducted Dec. 13, 2022	Engaging with FDA	Preparing for Launch	PDUFA Feb. 28, 2023
8 to 3 vote that the benefits of <i>omecamtiv</i> <i>mecarbil</i> do not outweigh its risks for the treatment of HFrEF	Ongoing engagements with FDA	Continuing launch preparedness and commercial readiness activities	PDUFA target action date is February 28, 2023



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## Heart Failure Is a Public Health Epidemic ~6.5M Americans ≥20 years of age have HF; 1M new HF cases occur annually<sup>1</sup>

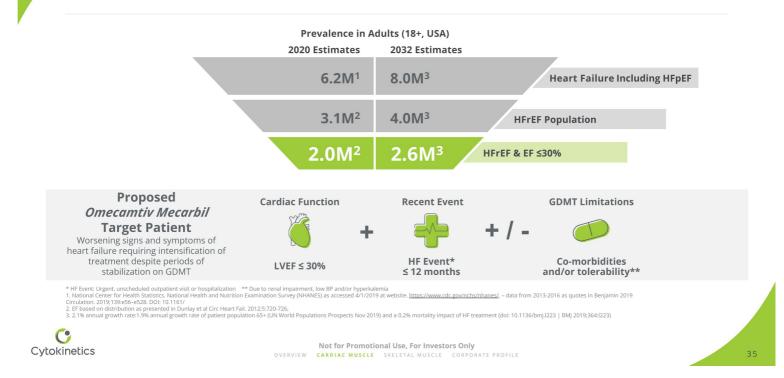
High cost burden driven by hospitalizations; mean cost for each hospital stay ~\$17K<sup>2</sup>



### HFrEF Patients Have Challenges Getting & Staying on Optimal Therapy

Challenges Getting on Therapy <sup>1</sup>	Challenges Staying on Optimal Therapy <sup>2</sup>
HFrEF patients have at least one comorbidity that prevents use of at least one guideline-directed therapy • 48% of all HFrEF patients	<ul> <li>Cycling through GDMT pillars<sup>2</sup></li> <li>50% of HFrEF patients have cycled through 3+ pillars since 2015</li> <li>Only 23% are on 3+ pillars in Q2/22</li> </ul>
• 66% of HFrEF patients with prior hospitalization	<ul> <li>Reaching optimal/therapeutic dose<sup>2</sup></li> <li>Patients do not reach optimal doses, with many on low doses of GDMT therapies</li> </ul>
Comorbidities include: 34+% Chronic Kidney Disease, 21+% Hypotension, 13+% Hyperkalemia	<ul> <li>Dropping off therapy<sup>3</sup></li> <li>Many patients drop off therapy within a year</li> <li>For patients with co-morbidities, drop off rates are worse</li> </ul>
. SHA: Patient Claims Data; Co-morbidities of HFrEF patients diagnosed with ICD10 code I50.20/1/2/3 and treated by drugs that are p . SHA: Patient Claims Data - new patients initiating Oct 2020 to Sep 2021 with a 2-month titration look forward period through Nov 2 . SHA: Patient Claims Data 40Afo2022; Entresto cohord Jan 2018. Verquvo Cohorts first 8 months of launch 3/21-9/21; Patients drop	2021
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## Large and Growing Heart Failure Patient Population



## Pivotal Phase 3 Trial Design



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#### Second largest clinical trial ever conducted in heart failure

#### Overview

Enrolled 8,256 patients at ~1,000 sites in 35 countries

#### **Primary Endpoint**

Composite of time to cardiovascular (CV) death or first HF event\*, whichever occurs first

#### Secondary Endpoints

- Time to CV death
- Change in Kansas City Cardiomyopathy Questionnaire Total Symptoms Score (KCCQ TSS) from baseline to Week 24
- Time to first HF hospitalization
- Time to all-cause death

\*An HF event defined as the presentation of the subject for an urgent, unscheduled clinic/office/ED visit, or hospital admission, with a primary diagnosis of HF, where the patient exhibits new or worsening symptoms of HF on presentation, has objective evidence of new or worsening HF, and receives initiation or intensification of treatment specifically for HF (Hicks et al, 2015). Changes to oral diuretic therapy do not qualify as initiation or intensification of treatment.



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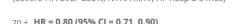
Primary Composite Endpoint (Overall Population)

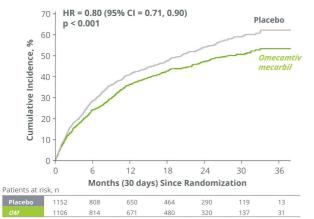


#### Primary Composite Endpoint (EF <30%)



**Primary Outcome in Severe HF** (Severe HF: LVEF ≤30%, NYHA III/IV, HF hosp ≤ 6 mos)<sup>1,2</sup>





#### Primary Outcome in Patients with LVEF ≤28%

#### HR= 0.84 (95% CI = 0.77, 0.92)

Subgroup	No. of Events/ No. of Patients		Hazard Ratio (95% Cl)	Norm p-value	ARR
All Patients	3103/8232	<b>⊢</b> ∎−4	0.92 (0.86, 0.99)	0.025	2.1%
LVEF ≤28%	1821/4456		0.84 (0.77, 0.92)	<0.001	4.9%
+ Inpatients	566/1152		0.86 (0.73, 1.02)	0.084	3.9%
+ Hosp <3 mos	1200/2688		0.83 (0.74, 0.93)	0.001	5.2%
+ Class III/IV	1055/2132		0.80 (0.71, 0.90)	< 0.001	7.0%
+ NT-proBNP >2000	1249/2431		0.77 (0.69, 0.87)	<0.001	8.1%
+ SBP <110	843/1820		0.81 (0.70, 0.92)	0.002	7.4%
	0.5	0.8 1.0 OM ↔ Better	1.2 Placebo Better		

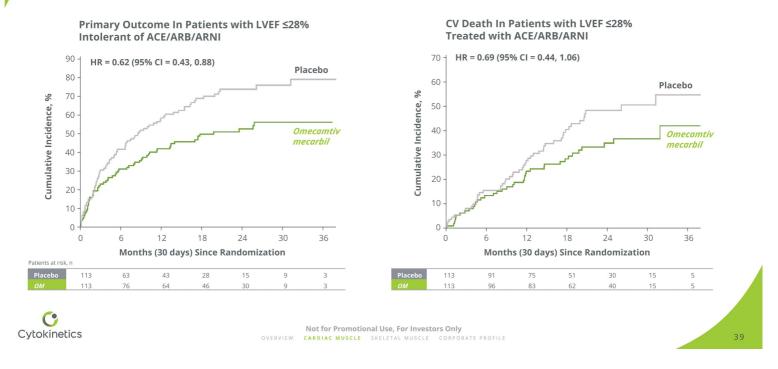
1. Felker GM, Omecamity Mecarbil in Patients with Severe Heart Failure: An Analysis from GALACTIC-HF, ESC Heart Failure 2021, June 2021 2. Felker GM, et al. Assessment of Omecamity Mecarbil for the Treatment of Patients With Severe Heart Failure. JAMA Cardiology, October 2021.

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## Laboratory and Safety Events



Variable	Relative Risk or Difference (95% Cl)
Laboratory value change from baseline to Week 24	
Systolic blood pressure – mmHg, mean (SD)	-0.1 (-0.9, 0.6)
Heart rate, bpm, mean (SD)	-1.6 (-2.2, -1.0)
Cardiac Troponin I, ng/L, median (Q1, Q3)	0.004 (0.003, 0.005)
NT-proBNP, pg/mL, median (Q1, Q3)	0.90 (0.86, 0.94)
Adverse events (AEs)	
Any serious AE, n (%)	0.97 (0.94, 1.01)
Drug discontinuation due to AE, n (%)	0.97 (0.85, 1.11)
Adverse events of interest	
Ventricular tachyarrhythmias	0.95 (0.82, 1.11)
Torsade de pointes/QT prolongation	0.90 (0.74, 1.10)
SAE of ventricular arrhythmia requiring treatment	0.93 (0.73, 1.20)
Adjudicated major cardiac ischemic events, n (%)	1.06 (0.87, 1.29)
Adjudicated Strokes	0.68 (0.51, 0.91)



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Sarcomere Directed Drug Development



Reldesemtiv



## Reldesemtiv

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Reldesemtiv is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

### Phase 2 Clinical Trial in ALS

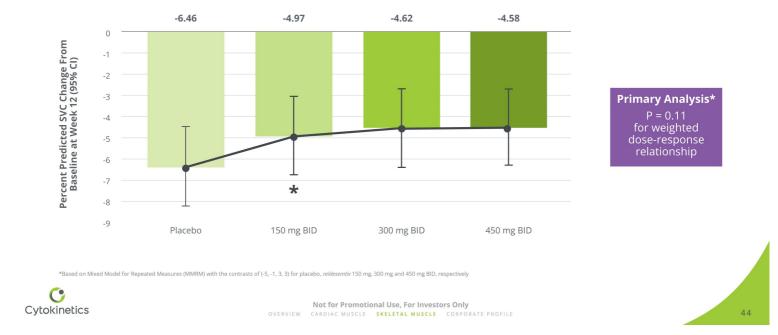
#### Results presented at American Academy of Neurology 2019 Annual Meeting



FORTITUDE

### Primary Endpoint: SVC Change from baseline in percent predicted SVC at week 12





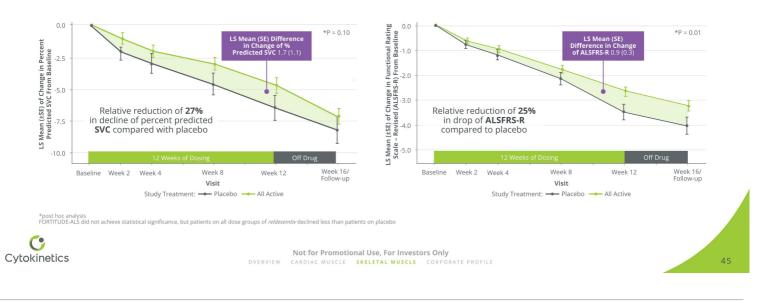
## Phase 2 Clinical Trial



Primary analysis not statistically significant; patients on all doses of *reldesemtiv* declined less than patients on placebo\*

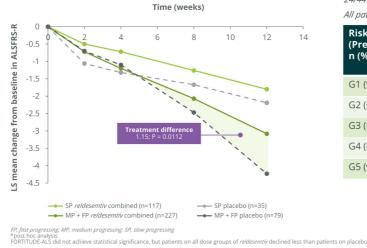
#### **SVC Change From Baseline** (All Active vs Placebo)

ALSFRS-R Change From Baseline (All Active vs Placebo)





Change From Baseline in ALSFRS-R by Progressor Tertiles



#### Majority of Patients Who Meet 24/44 Criteria Have Short or Intermediate Predicted Survival

24/44 criteria: symptoms for ≤24 months; baseline ALSFRS-R total score ≤44 All patients in COURAGE-ALS must meet the 24/44 criteria

Risk Group (Predicted Survival) n (%)	Met 24/44 Criteria (n=272)	Did not meet 24/44 criteria (n=184)	P value
G1 (very short)	38 (14.0)	0 (0)	<0.0001
G2 (short)	81 (29.8)	8 (4.3)	<0.0001
G3 (intermediate)	80 (29.4)	26 (14.1)	0.0002
G4 (long)	61 (22.4)	68 (37.0)	0.0007
G5 (very long)	12 (4.4)	82 (44.6)	<0.0001

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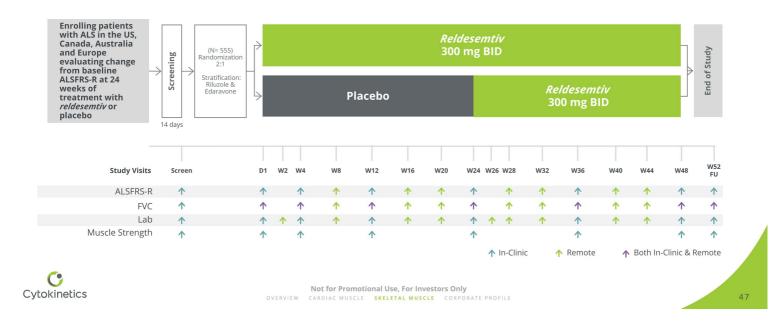
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## Phase 3 Clinical Trial Design



Second interim analysis expected in 1H 2023 (futility & potential fixed increase in enrollment)



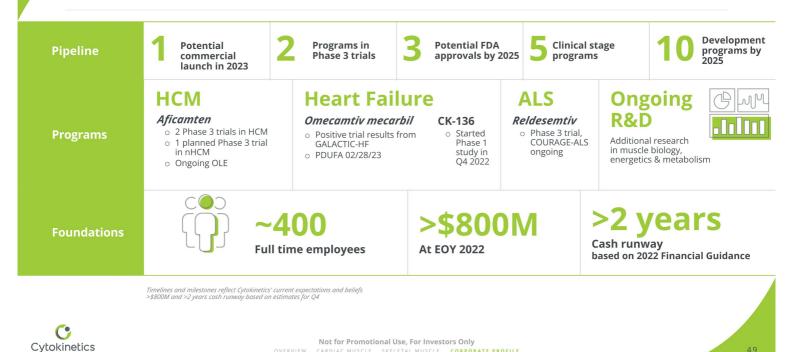
Sarcomere Directed Therapies

# **Corporate Profile**



## Robust Pipeline, Solid Financial Position

OVERVIEW CARDIAC MUSCLE



SKELETAL MUSCLE CORPORATE PROFILE

## Balance Sheet (Q3 2022) & Estimated 2023 R&D Spending 2023 guidance to be provided on Q4 2022 earnings call

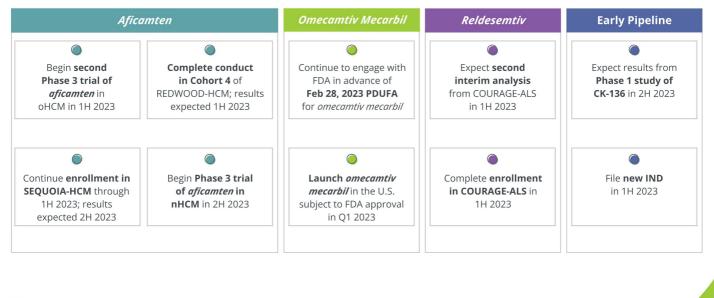
22 Condensed Balance Sheet	in millions	
of 9/30/2022	Total	
Cash and investments	\$896.2	
Accounts receivable	\$2.3	
PPE	\$80.3	
Leased assets	\$75.1	
Other assets	\$22.1	
Total Assets	\$1,076.0	
Debt	\$545.0	
Liability related to sale of future royalties	\$291.3	
Deferred Revenue	\$0	
Lease liability	\$130.5	
Other liabilities	\$125.2	
otal Liabilities	\$1,092.0	
Working capital	\$807.8	
Accumulated deficit	(\$1,448.6	
Stockholders' deficit	(\$16.0)	
Wtd Avg Basic Shares Outstanding	88.2	





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## Expected 2023 Milestones





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# Thank You

Sarcomere directed therapies



